

# HP Financial Services packing and shipping services for global accounts

The cure for end-of-lease packing and shipping headaches



By using HP Financial Services' Packing and Shipping Services (PASS) program, you no longer have to worry about dedicating your valuable resources to packing equipment, buying materials, shipping costs or additional fees associated with returning your technology.

Let HP Financial Services be the cure for headache-free packing and shipping services.

Once you've decided to return your equipment at lease-end, the last thing you want to worry about is how effectively to pack and ship it back to the lessor. Unless you can count packing and shipping as one of your core competencies, chances are you risk damaging your equipment in the process or spending too much time researching cost-effective transportation options. And if the equipment requires international shipping, your project just got more complex. All in all, it can be one big headache.

HP Financial Services has the cure. Our PASS (Packing and Shipping Services) program for global accounts enables you to take care of returning end-of-lease issues upfront by bundling those costs into your lease, so you don't have to deal with the headaches — or costs — at the end.

#### **PASS includes**

- A copy of the bill of lading
- Packing material
- Professionals to pack your equipment\*
- Pickup scheduling
- Transportation
- Insurance

#### **Benefits**

HP Financial Services' PASS program enables you to take a lifecycle approach to your IT solution — planning for future costs now. With our PASS program for global accounts, you

- Facilitate end-of-lease process:
  - You make a call — we take care of the rest
- Avoid surprises or large costs at end of lease
- Eliminate risk of equipment getting damaged in transit

- Reap the benefits of our expertise:
  - No need to purchase packing materials, pallets, etc.
  - Take advantage of economies of scale. Because HP does over \$1 million in shipping annually, we have negotiated contracts that make it economical for you to work with us
  - Better focus your valuable resources
- Terminate your lease earlier. When we pack and ship your equipment, the lease ends when we pick up the equipment, rather than when it arrives at our docks. Because shipment sometimes takes weeks, this could save you an extra lease payment.
- Pay for tomorrow's services in today's money
- Enjoy the convenience of working with one vendor worldwide:
  - Consistent pricing
  - Consistent services

By using HP Financial Services' PASS program, you no longer have to worry about dedicating your valuable resources to packing equipment, buying materials, shipping costs or additional fees associated with returning your technology. Let HP Financial Services be the cure for headache-free packing and shipping services. Call your Financial Area Manager about our PASS services today or find us on the web at [www.hp.com/go/hpfinancialservices](http://www.hp.com/go/hpfinancialservices).

Put HP Financial Services to work for you. Call your HP Financial Services sales representative, or find us on the web at [www.hp.com/go/hpfinancialservices](http://www.hp.com/go/hpfinancialservices).

\*Packing professionals may not be available in all countries. Contact your HP Financial Services area manager for details.

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