



HP Financial Services is a financial institution unlike any other. We serve everyone from small and mid-sized businesses to enterprise and public sector customers with an extensive portfolio of market leading financial solutions specifically designed to meet the needs of each customer segment.

More than 49,000 customers around the world rely on HP Financial Services to help them intelligently and economically manage their information technology investment.

We help them manage to the lowest total cost of ownership - from planning and acquiring technology all the way to retiring and replacing it. We make it easy and economical for customers to deploy world-class technology on terms tailored to their unique needs. As a wholly owned subsidiary of HP, HP Financial Services is unmatched in the world, for both the capability and flexibility to deliver financial services that work the way you want to work worldwide.

Managing the total lifecycle

Your IT experience and total cost of ownership are driven by more than a monthly leasing payment. As part of HP's strategy of delivering you high tech, low cost and best customer experience, HP Financial Services focuses on the entire lifecycle of an IT solution. This means, we can help you transition away from your old technology and acquire the latest HP solution. Plus, if your old technology meets certain requirements, we may offer to pay you for those products.

If like many companies, you have truly redundant equipment piling up in a stockroom, you can look to HP Financial Services to arrange for the disposal of that equipment in an environmentally friendly manner. Get peace of mind knowing that HPFS manages 1 million units annually through our state-of-the-art Technology Renewal Centers around the globe.

If you decide to lease new technology, we work with you to meet your business goals. We can structure the agreement so that it's easy to add on and upgrade

technology as your company grows or adapts to market demands. Our acquire to retire solutions ensure you are getting the most of your IT investment.

For our customers who do business in more than one country, HP Financial Services offers a unique Global Master Lease and Financing Agreement. Having a single document ensures worldwide consistency of terms and conditions, pricing, structuring and deployment. And, because we realize that specifics may be different in Spain than in Singapore, we provide localized addenda to handle in-country details.

HP Financial Services Core Capabilities

- Residual based leasing
- Financing
- Sale & Leaseback
- Technology refresh programs
- Pay per use for servers and printing
- GlobalEdge
- AssetEdge
- HP Asset Recovery Services
 - Trade-In / Buy-back programs
 - Recycling*
 - Packing and logistics
 - Pick up and freight
 - Data destruction
 - Removal of customer asset identification
 - Off-site and on-site asset audit reporting
 - Equipment warehousing

The HP Financial Services Advantage

- Multi-vendor, multi technology financing
- Total solution financing
- Superior service
- Competitive rates
- Single source solution
- End of lease notification



Benefits of Leasing

Pay as you go choices	<ul style="list-style-type: none">Leasing aligns IT costs with business revenue by offering consistent low monthly payments.
Bundled solution	<ul style="list-style-type: none">Ability to finance up to 100% of the solution including hardware, software and services, even non-HP products.
Greater flexibility and enhanced Return on IT (RoIT)	<ul style="list-style-type: none">May preserve existing lines of credit - leasing serves as an additional source of credit.Remove cash flow barriers to IT acquisition - no upfront capital outlay and low monthly payments over time.Potential accounting and tax benefits - leasing turns IT equipment cost into an expense item rather than an asset.
Obsolescence protection	<ul style="list-style-type: none">Leasing ensures that IT equipment is always up-to-date. Rather than buying equipment that gradually becomes outdated, customers simply return their older equipment at the end of term and lease the latest technology.
Recycling	<ul style="list-style-type: none">At the end of the lease term, HP will arrange to recycle the equipment in accordance with environmental laws.
Tailored leasing solution	<ul style="list-style-type: none">If preferred, a customised leasing solution can be designed with the assistance of an HP Financial Services Account Manager.

HP Financial Services Support Team

HP Financial Services supports you throughout the entire lease process - from planning and acquiring technology all the way to retiring and replacing it. Contact us today.

Australia

hpfs.australia@hp.com

1800 423 261 or +61 3 8877 5000

China

hpfs.china@hp.com

+86 21 2302 6407

Hong Kong

hpfs.hongkong@hp.com

+852 3559 8652

India

hpfs.india@hp.com

+91 8025 041 890

Indonesia

hpfs.indonesia@hp.com

+62 21 5798 7730

Japan

hpfs.japan@hp.com

+81 3 3512 4480

Korea

hpfs.korea@hp.com

+82 22 199 0765

Malaysia

hpfs.malaysia@hp.com

1800 81 2958 or +603 2 33 22 579

New Zealand

hpfs.newzealand@hp.com

+0800 564 645

Singapore

hpfs.singapore@hp.com

+800 6162 215

Taiwan

hpfs.taiwan@hp.com

+862 8722 9322

Thailand

hpfs.thailand@hp.com

+001800 6121078

Financing available through Hewlett-Packard Financial Services Company or one of its affiliates is subject to credit approval and execution of standard HP Financial Services documentation. Other restrictions may apply. HP Financial Services reserves the right to change or cancel any offerings without notice. *Recycling is offered through the HP Planet Partners program.

© 2006 Hewlett-Packard Development Company, L.P. The information contained herein is subject to change without notice. The only warranties for HP products and services are set forth in the express warranty statements accompanying such products and services. Nothing herein should be construed as constituting

To learn more, visit www.hp.com/hpfinancialservices

